

Highlights #9 ComAv

Company Transformation and Optimization Delivered to Leading Aircraft MRO

INTERIM was recently contracted by ComAv's Board of Directors to address the underperforming Company. The engagement at ComAv required the transformation and optimization of each department. Several INTERIM team members took key leadership roles at the Company, and Mark Arciero was placed as Interim CEO.

ComAv, Victorville, CA is a global leader in the Airframe and Engine MRO market holding both an FAA145 and EASA Repair Station certified for aircraft and engine storage, transitional maintenance, heavy maintenance, and disassembly services. Additionally, ComAv has an Asset Management segment of the Company that supports global customers.

INTERIM's objectives were to drive an operational and cultural recovery plan institutionalizing effective workflow solutions, on-time deliveries, restoring customer's delivery confidence, quality enhancements, and establish an organizational structure that can accelerate profitable growth. These objectives were successfully achieved while growing ComAv through new contracts wins and instituting cost reductions

ABOUT INTERIM

Established in 2005, INTERIM has assembled a roster of seasoned executives and professionals from many industries to contribute their expertise to "Transform" and "Optimize" core business processes of underperforming companies, **Private Equity Groups and** Investment Banking.

To meet challenging business goals and objectives, the **INTERIM** team establishes financial, strategic, and tactical "Road Maps," to achieve sustainable results and leave the company in a positive direction of growth.



Providing Expertise to Transform & **Optimize for** Accelerated & Sustained Growth

Summary of Accomplishments:

- Key Metrics instituted driving a standard of excellence
- Right-sized Organization
- Executed cultural and behavioral changes with INTERIM's cultural change strategies developing a high-performance team
- Significant improvement of customers delivery performance
- Quality improvements were institutionalized
- Workflow challenges were addressed and significantly improved
- Developed retention, recruiting and strategies hiring skilled associates in a challenging people market shortage
- Executed a safety culture that considerably reduced metrics
- Cost reduction programs were aligned with business strategies
- ERP system data analytics established for cost and schedule adherence
- Secured several new customer contracts
- Reduced facility footprint





"INTERIM's leaders are visionary and can accomplish what others are unable to do - even against all odds. INTERIM succeeded with persistence and unique combination of strategic, and leadership capabilities, all backed up by a strong commitment to those they lead"

Our Areas of Expertise

Production Planning & Scheduling Purchasing & Procurement Supply Chain Management Engineering Expertise Quality System Effectiveness Aftermarket Program Management Due-Diligence

Maintenance and TPM Finance Performance Indicators World Class Manufacturing Safety Systems Implementation